

INDUSTRY ADVISORY | QATAR | GCC

BUSINESS SETUP, CORPORATE SERVICES & PRO FIRMS

You help clients establish and operate. Harborstone builds the governance growth requires.

EXECUTIVE REALITY

Company formation, licensing and PRO services establish a business and keep it administratively in order.

What follows is different. As clients win larger customers, expand across the GCC and meet assurance requirements, they are asked to demonstrate how the business is governed — and that is a capability they usually have not yet built.

CLIENT JOURNEY



WHAT THIS MEANS COMMERCIALLY

- 01 Formation and licensing establish the company; they do not establish management control.
- 02 Larger customers ask for evidence of policies, controls and continuity before contracting.
- 03 Expansion across entities and markets outpaces the original operating model.
- 04 Founder-dependent approval limits how far the client's business can scale.
- 05 Harborstone complements corporate-services and PRO firms rather than competing.

WHERE HARBORSTONE FITS

Enterprise Governance & Risk

Decision rights, accountability, risk visibility and internal controls.

Operational Resilience & Continuity

Business continuity and recovery readiness as operations grow.

Enterprise AI Governance

Responsible adoption of AI tools across client operations.

Information Security, Privacy & Digital Trust

The security and privacy expectations their customers now ask about.

Audit Readiness & Assurance

Preparation for customer assurance, audits and certification activity.

Strategic Advisory & Fractional Leadership

Senior governance capability without building a full internal function.

PARTNER TRIGGER



The company may be established. The governance operating system still has to be built. Harborstone works alongside corporate-services and PRO firms as the governance layer their clients need next.